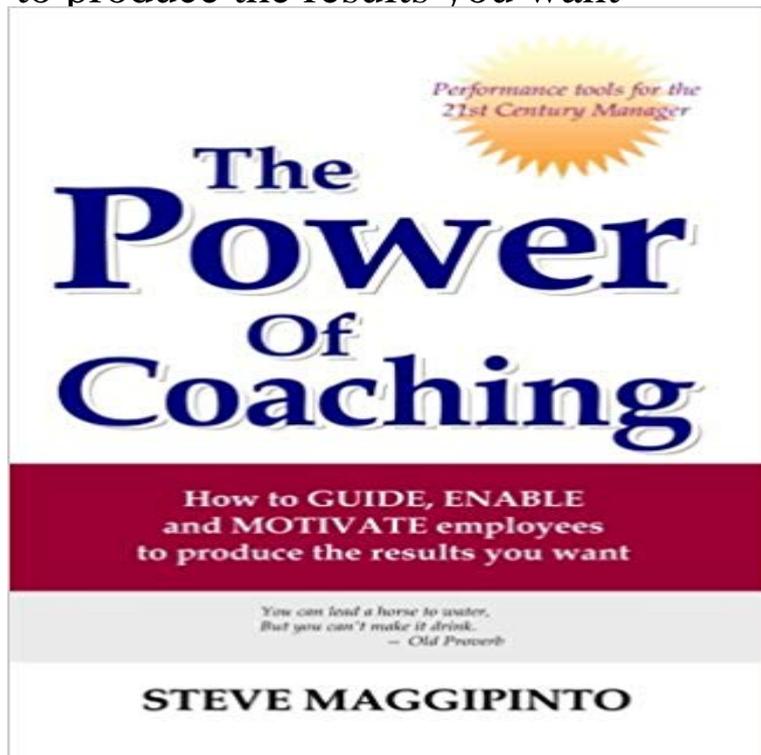


The Power of Coaching: How to guide, enable and motivate employees to produce the results you want



Given the state of today's business, with downsizing, scandals and intense pressures, it's difficult for managers to gain and keep the respect of today's workers. With the effectiveness of the boss mentality wiped out long ago, alternate means of motivating employees have to be found. In order for the supervisor or manager to gain the respect and attention of group members, what's needed is a balance of firmness, integrity, caring, communication, appealing to the individual, challenging others to greater heights, appropriate rewards and sensible discipline. Typical qualities of top sports coaches, and just as valid in the business world. The Power of Coaching deals with each of these ingredients necessary for peak effectiveness in the workplace, and provides tools for applying them in day to day activities.

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